



**GOVERNANCE
AWARDS
2016**
26-11-2016

EXCEPTIONAL CONTRIBUTION AWARD

Shri Saurabh Kumar, MD

(Managing Director, Energy Efficiency Services Limited (EESL), Ministry of Power)

For unparalleled achievements in energy efficiency

A 1992-batch Indian Revenue Service officer, Shri Saurabh Kumar has made significant contributions in the energy efficiency sector. As Managing Director of EESL, he implemented the world's largest non-subsidy based LED lighting programme resulting in the distribution of over 17 crore LED bulbs in 17 states/ UTs benefitting more than 4 crore households. The price of LEDs has reduced by over 83 per cent in the last 2 years due to transparent procurement practices.

Under his stewardship, EESL also implemented the Street Light Programme where more than 14 lakh street lights have been replaced by LED street lights at no capital cost to municipal bodies. The entire investment is done by EESL and is being paid back by savings over a seven-year period. Over 140 municipal bodies have benefitted from this programme. Using IT to enhance transparency of operations and real time monitoring, EESL has been able to reduce peak demand of about 3500 MW.

Shri Kumar is also credited with achieving unprecedented growth of EESL over the last 2 years with the company witnessing its turnover increase from Rs 26 crore in 2013-14 to Rs 710 crore in 2015-16, earning a profit after tax of Rs 35 crore. With the Q1 turnover of 2016-17 already at Rs 370 crore, this year's target has been set at Rs 2,000 crore with the company planning to enter international markets.

He is also been credited for operationalisation of tax assessment of Political Parties for the first time in 1996-98 under the guidance and supervision of the Supreme Court during his stint in the Income Tax Department and was a part of the team that initiated the restructuring of the Department in 1999-2000.

Shri Kumar is an Electrical Engineer from IIT Kanpur and has a Masters Degree in Public Policy from the National Graduate Institute of Policy Studies, Tokyo (Japan).



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THE
JURY

Prabhat Kumar
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Anil Razdan
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Secretary, Haryana

M B Kaushal
Former Secretary,
Internal Security